

Smart National Solutions(SNS)

Overview





About us

Smart National Solutions (“SNS”) is a leading Saudi Company that provides technology and business consulting services ranging from advisory, systems integration, data services and support.

We guide our customers in their end-to-end Digital Transformation journeys with rapid, state of the art and professional solutions and services. Our goal is to support the Kingdom’s Vision 2030 to build upon our country’s unique strengths and capabilities and address the IT needs with local organic growth.

Guided by our experience of running more than 35 projects with over 90+ consultants, we drive digital-led innovation and digitally-enabled intelligent operations for our clients.



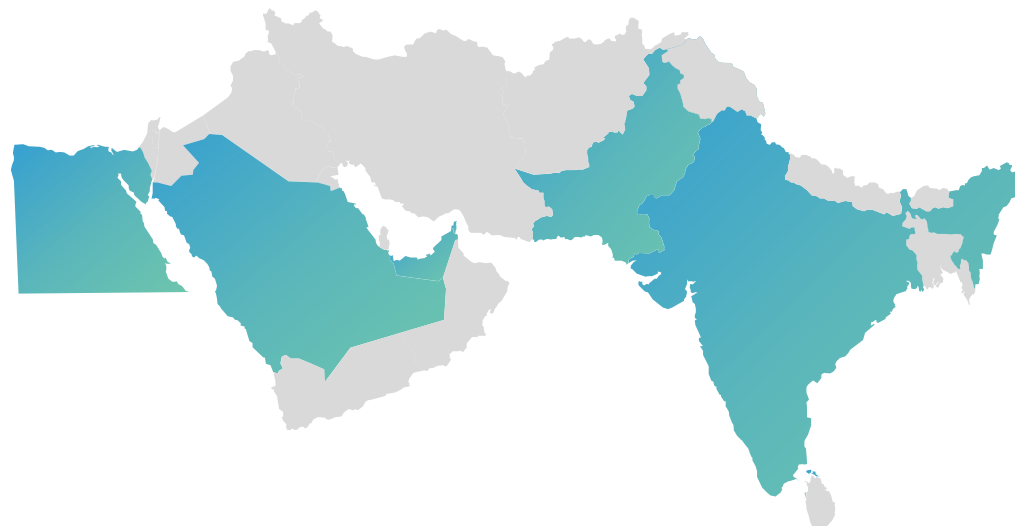
Overview

Who We Are

- ▶ Smart National Solutions (“SNS”) is a Saudi Company with it’s HQ in Riyadh.
- ▶ Wide range of local competence supported by regional and global presence in Egypt, Pakistan and India.
- ▶ 90+ Consultants in different expertise

Quick facts

- ▶ SAP Gold Partner
- ▶ Delivered more than 35 end-to-end successful implementations in Saudi Arabia additional to 20+ AMS projects.
- ▶ SNS is a strategic Business Applications Solutions partner for ELM.



Our Services

Consulting



SNS provides consultancy services to help clients build their Digital Transformation strategy.

Managed Services



SNS ensures smooth operation by providing managed services and operation teams within the area of expertise.

Systems Integration



SNS provides solution implementation on various focus areas (Business Application, Data Management, BI, LI, AI and AA, API, IoT and IG).

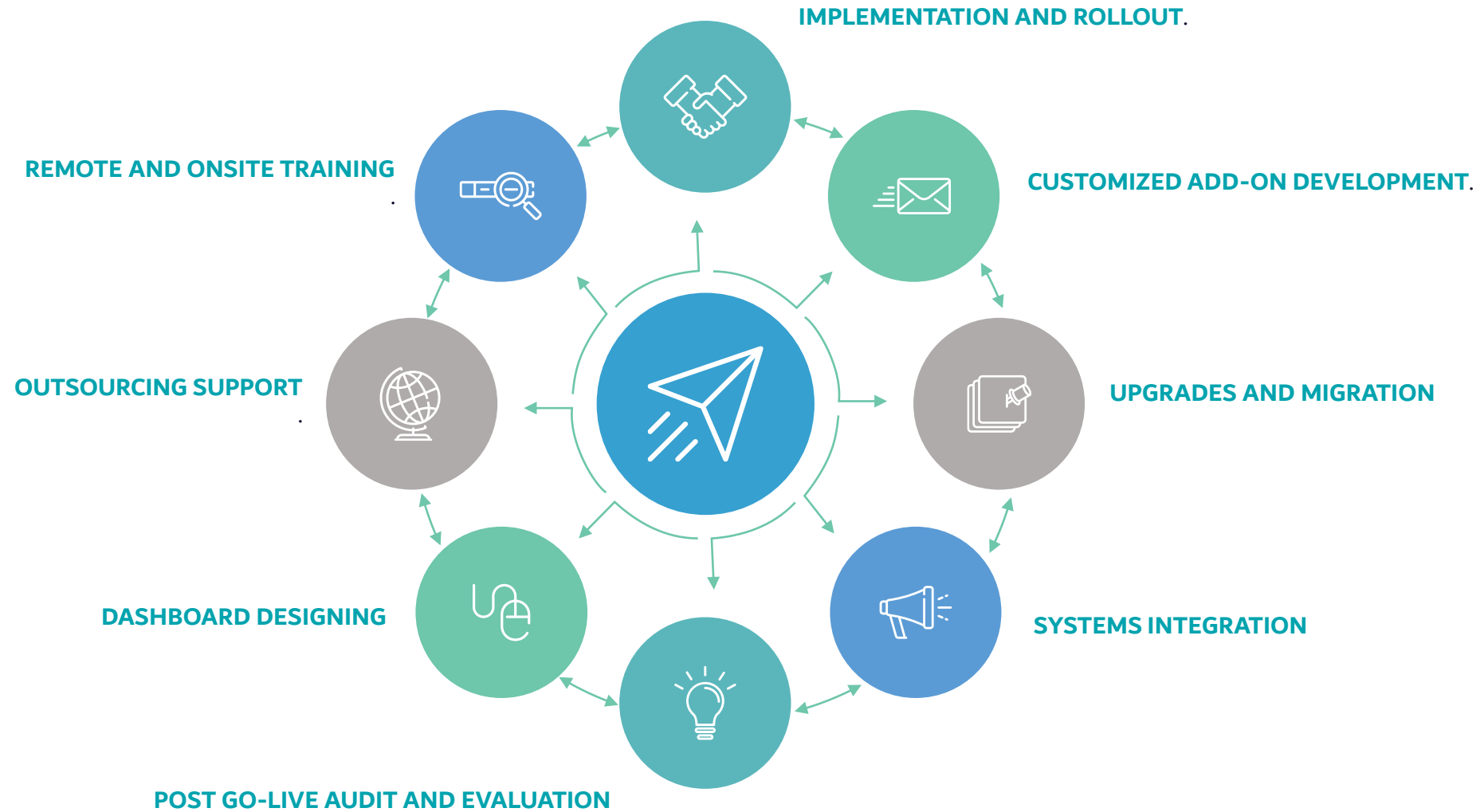
Data



Our experienced Information Management provide pragmatic professional services across all the information management disciplines.



SNS Services for ERP



References & Case Studies



Our Clients



Riyadh Airports Company (RAC)

Client Background

- ▶ Riyadh Airports Company (RAC) is a part of the privatization program of the aviation sector in Saudi Arabia. Riyadh. Riyadh Airports is now managing and operating King Khalid International Airport (KKIA) in the Saudi Capital and is working on upgrading the KKIA infrastructure and expanding with new services and facilities. Expansion in KKIA facilities will include operating terminal 6, which could be the largest in the Middle East.

How SNS helped

- ▶ SNS helped RAC build their Digital Platform with strong alignment between partners and stakeholders on both local and global levels, to ensure that consumer satisfaction is exceeded by pleasant, safe, and efficient services.
- ▶ Help RAC to reach for the full automation and integration of the customers help line.
- ▶ Help RAC to speed up the Resolution of Complaints.

Business Challenge

- ▶ Complaints in the airport different terminals.
- ▶ Traveler access to airport services
- ▶ Time to Resolution of Complaints
- ▶ Integration between external experience and internal systems

Value delivered

- ▶ SNS delivered “Masar System (Hybris)” which allows the Traveler to benefit from an integrated help desk, that provides several services, that includes missing luggage, Handicap assistance, Traveler feedback, and social media tracking.
- ▶ SNS delivered S/4Hana ERP, SAP Billing, and SAP BPC.
- ▶ SNS delivered 8 SuccessFactors modules including Employee Central, Recruiting, Onboarding, Performance & Goals, Succession, LMS, Offboarding and On-Prem Payroll.
- ▶ SNS is followed a proven and recommended agile methodology from SAP called SAP Activate which guides effectively for the deployment for on-premises and on-cloud solution.
- ▶ During the month of over 18k tickets were open in the system, interacted with over 25k travelers, and 260K social media post been tracked.

General Authority for Awqaf (Awqaf)

Client Background

- ▶ The Authority aims at organizing, maintaining, developing the AWQAF in a manner that achieves the conditions of the WAQEF and enhances its role in economic and social development and social solidarity, in accordance with the purposes of Islamic Sharia and regulations.

How SNS helped

- ▶ SNS helped AWQAF build their Digital Platform to spreading the WAQFs culture and raising awareness of rights, promoting communication, raising the level of transparency, and facilitating the delivery of services to beneficiaries.
- ▶ Helped AWQAF to start registering Awqaf and Nazer of Waqaf and beneficiary of the waqaf
- ▶ Help AWQAF to setup business procedures for the services

Business Challenge

- ▶ Complexity of IT landscape due to multiple isolated software and systems
- ▶ AWQAF Business model is unique

Value delivered

- ▶ Completed services portal for Awqaf with the services include: Waqf registration, Waqf service, and Waqaf Masarf.
- ▶ SNS delivered S/4Hana ERP, and SAP REFX.
- ▶ SNS delivered 8 SuccessFactors modules including Employee Central, Recruiting, Onboarding, Performance & Goals, Succession, LMS, Offboarding and On-Prem Payroll.
- ▶ Portal to support the Real Estate management and Appraisal
- ▶ SNS is followed a proven and recommended agile methodology from SAP called SAP Activate which guides effectively for the deployment for on-premises and on-cloud solution.

Saudi Entertainment Ventures (SEVEN)

Client Background

- ▶ Seven is a PIF company with the mandate to develop and invest in the entertainment industry in Saudi Arabia.
- ▶ Fast growth in the in HR and Projects.

How SNS helped

- ▶ SNS helped Seven to build their Digital Platform to automate the application process for Finance, HR, Sourcing, Procurement and Project.
- ▶ Help Seven to redesign their application process.

Business Challenge

- ▶ Absence of clear business processes and procedures was the biggest challenge, SNS successfully helped Seven to adopt the SAP Best and local Practices.
- ▶ Interim Organization structure; SNS helped Seven to go-live with interim and change to the final one without system interaction

Value delivered

- ▶ Completed the Business process design phase with a high satisfaction degree and built a full automated digital with S/4hana, SuccessFactors and Ariba.
- ▶ SNS delivered 8 SuccessFactors modules including Employee Central, Recruiting, Onboarding, Performance & Goals, Succession, LMS, Offboarding and On-Prem Payroll.
- ▶ All systems went live with 6 months.
- ▶ SNS is followed a proven and recommended agile methodology from SAP called SAP Activate which guides effectively for the deployment for on-premises and on-cloud solution.



General Authority for Military Industries (GAMI)

Client Background

- ▶ The General Authority for Military Industries was established in accordance with the resolution of the Saudi Council of Ministers in August 2017. It embodies Saudi Arabia's aspiration to develop national military manufacturing capabilities. The Authority is the regulating body for the military industries sector in the Kingdom and is responsible for its development and monitoring its performance.

How SNS helped

- ▶ SNS is to help Seven to build their Digital Platform to automate the application process for Finance, HR, Sourcing, Procurement and Project.
- ▶ SNS is followed a proven and recommended agile methodology from SAP called SAP Activate which guides effectively for the deployment for on-premises and on-cloud solution.

Business Challenge

- ▶ The absence of the clear business processes and procedures was the biggest challenge, SNS successfully helped GAMI to adopt the SAP Best and local Practices.
- ▶ Adopting the MoF New Chart of Account and the Parallel ledgers for Cash and Accrual.
- ▶ Adopting the New Government Procurement regulations.

Value delivered

- ▶ Completed the Business process design phase with a high satisfaction degree and built a full automated digital with S/4hana, SuccessFactors and Ariba.
- ▶ SNS delivered 4 SuccessFactors modules including Employee Central, Recruiting, Onboarding, LMS, Offboarding and EC Payroll.
- ▶ All systems went live with 6 months.
- ▶ We have implemented the MoF new Chart of Account.
- ▶ We have implemented Parallel ledgers for Cash and Accrual with full consolidations between the two ledgers.
- ▶ We have integrated payroll with MoF Unified Government Payroll (UGP)